

Client Testimonials

We believe our client's tell our story the best. Below is some of the feedback we've received from our satisfied customers:

"The Resultants provided us on-demand, professional auditors which helped us load balance our SOX testing resources in an IA Group with dynamic, global requirements. Multiple times the Resultants worked with us to plan resources months in advance and they delivered the promised staff and results each time. Their consultants are skilled, focused professionals with the appropriate experience to allow them to fit right into our program. Also, the staffing has been very consistent, so once we've got a consultant up to speed on our process, we haven't had to restart with new people each testing period. The Resultants are a flexible, effective and efficient resource that I can count on."

Mary K. Eccher, VP, Global Internal Audit

VeriFone Systems, Inc.

"After our reverse merger into a public company, The Resultants helped us develop our SOX level internal controls from square one. They began by doing a proper risk assessment which considered the size and unique nature of our international biofuels operations. Their proposal included appropriate timelines, cost and other first year compliance expectations. They met or exceeded every target they set in that initial proposal. This group knows how to plan for success, to work well with management and to deliver a quality work product on time."

Scott Janssen, CFO

AE Biofuels, Inc.

"The Resultants helped us to focus our SOX compliance efforts and to reduce our Management's Assessment cost from year one to current year by ~70%. Their approach has freed up management's time to focus on the running of our business, while still giving us all the visibility needed to understand the control processes and their performance. The Resultants have consistently delivered on all their commitments to us; working with their organization has been a real pleasure."

Neil Laird, CFO

SumTotal Systems, Inc.

Client Testimonials (cont'd)

"The Resultants came with tools, templates and a training plan. They helped us quickly and effectively develop all our necessary documentation and identify key controls in our processes. They scaled our implementation based on a real, top-down, risk-based assessment that gave due consideration to our size and complexity. The Resultants are true professionals in all respects, whether dealing with management, the audit committee or the external auditors. They made our SOX implementation as value-add and painless as possible. The Resultants team sets the gold standard for professionalism, appropriate scaling of the literature, and delivering excellence."

Todd Waltz, Corporate Controller

AE Biofuels, Inc.

"The Resultants reduced the strain of SOX compliance on our process owners by helping us to integrate the appropriate internal controls into our daily activities - internal controls are now just part of what we do to get to the right numbers. The Resultants' CAR (Corrective Action Request) system was critical to ensuring any control exceptions were tracked and remediated before they became serious problems. The Resultants keep all the players (Process Owners, Management, Audit Committee and External Auditors) appropriately informed, thus avoiding surprises; I always have a good feel for my overall control performance with this group. The Resultants staff is professional, knowledgeable and stable. Continuity within The Resultants staff from year-to-year has resulted in reduced stress and has increased efficiency."

David Bernhardt, Corporate Controller

SumTotal Systems, Inc.

"The Resultants know how to plan and execute for effectiveness and efficiency. For the last three years, the Resultants have helped us to develop a comprehensive and transparent plan with our external IT auditors. This has resulted in a risk-based control structure with fewer controls, less stressful assessments and overall more effective ITGC controls. The Resultants approach took the mystery out this process - with their help we always knew what we needed to do to reach our ITGC compliance goals."

Jim Chan, IT Director

SumTotal Systems, Inc.

"We operate in a very dynamic business environment and thus, controls must be reviewed throughout the year to ensure they cover our risk. The Resultants testing approach allowed us to efficiently and effectively identify and execute necessary control changes as needed to avoid year end issues. Their costs are predictable and transparent - they have met or beat all cost targets for the last 3 years. This group does the work, sets reasonable targets and then delivers accordingly, they're worth the investment."

Mike Kaminiski, Director of Finance

SumTotal Systems, Inc.